# Chubb Agribusiness Submission Guidelines

### All Submissions & Endorsements to: agribusiness@chubbagribusiness.com

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### **Procedures:**

Submissions should be received 45 - 60 days prior to policy expiration date.

### Chubb Agribusiness will issue binders. Brokers do not have binding authority.

### **Certificates of Insurance (COI's)**

- Brokers should issue certificates and evidence of insurance.
- Certificates and evidence on renewal business should also be issued from your office.
- We do not accept copies of certificates.

### Broker of Record (BOR's)

- In the event that multiple submissions are received for the same account, the first complete submission sent to **agribusiness@chubbagribusiness.com** will be honored.
- A BOR will be accepted if it is received 30 days prior to expiration date.
- Incumbent brokers will be allotted a 10 day countermanding period.
- The BOR must be signed and dated by the customer within the time specified.
- Mid-term BOR's and servicing agreements are not permitted.
- All BOR activity should be initiated with your Territory Sales Manager.

### **General Underwriting Guidelines**

- \$25,000.00 Minimum Premium
- Coastal Guidelines
  - No Florida Property
  - 20 Miles Georgia, North Carolina, South Carolina, and Virginia
  - 50 Miles Alabama, Mississippi
  - East of Route 13 Delaware and Maryland
  - 78 Miles Louisiana and Texas

### Lines of Business

### Property

- AAIS Property Forms
- Stock is blanket per location
- Specific Stock 80% coinsurance
- Monthly Reporting 100%, coinsurance, deposit based on 12 month average
- Peak Season
- Loss settlement options for: Buildings & BPP
  - ACV 80% Coinsurance
  - RC 90% Coinsurance
  - Functional Replacement Cost
- Min. Property Deductible \$5000.00

### **General Liability**

- ISO GL Forms
- No personal or farm liability
- Min. Occurrence Limit \$500,000
- Max. Occurrence Limit \$1,000,000
- Gen. aggregate limit 2X occurrence limit
- Medical Expenses Limit \$10,000

### **Automobile Liability**

- ISO Auto Forms
- Min. CSL \$500,000
- Max. CSL \$1,000,000
- Physical Damage Minimum Deductibles
- Comprehensive \$1000
- Collision \$1000
- Incidental Long Haul (Over 200 Miles)
- Chubb Agribusiness Long Haul Supplemental application will determine eligibility

### Workers Compensation

- Available if written with GL
- Experience MOD of 1.05 or less on new business
- We cannot provide United States Longshore and Harbor Workers Compensation Coverage.
- Excluded classes: Cotton Gins, Feed Lots, Mushroom Growers

### Umbrella Liability

- GL coverage must be written by Chubb Agribusiness to provide Umbrella coverage.
- \$1mm to \$10mm available limits Minimum underlying limits:
  - GL \$1,000,000
  - Auto \$1,000,000
  - WC \$500,000/\$500,000/\$500,000/ \$500,000
- Underlying carriers must have an AM Best's rating of B+ or better

### **Requirements:**

- Complete accord applications for all lines of coverage requested
- Agribusiness supplemental underwriting applications - when applicable
- Statement of property values per location with year built, construction, Square Feet
- Current valued loss runs with minimum of 3 years (5 years preferred)
- Drivers list if auto or umbrella coverage is quoted
- Workers comp experience mod worksheet
- Expiring premium and target premiums
- Prior stock reports for a period of 12 months if value reporting applies
- Copy of auto safety and maintenance program
- Photos & Diagrams
- Financial statements
- Detailed Narrative
  - Description of operations
  - Reason for Marketing

# New Submissions: agribusiness@chubbagribusiness.com

### Submission Checklist

### Narrative / Company Overview

## Accord Applications:

- Commercial Application
- Property Application
- Equipment Floater
- EDP Application
- Crime Application
- GL Application
- EPLI Application
- Auto Application
- Drivers List
- Transportation Application
- Umbrella Application
- Work Comp Application
  - New Experience MOD

### Int. Fuel Tax Assoc. Reports - 4 qtrs.

### Supplemental Applications

### Signed SOV:

- Year Built
- Construction
- Square Fee

### **Current Valued Loss Runs:**

- 3-year with premium
- 5-year with premium

### **Current Financial Statements**

- **Color Photos Diagrams**
- Expiring premium by line of business
- Target premium by line of business

### **Contact Information**

### California 11171 Sun Center Drive Unit 180 Rancho Cordova, CA 95670 916-858-8002

### Indiana

One American Square Suite 2600 Indianapolis, IN 46282 866-464-1015

### Iowa

9200 Northpark Drive Suite 250 Johnston, IA 50131 800-585-9624

### Pennsylvania

72 N. Franklin Street PO Box P Wilkes-Barre, PA 18733 800-233-8347